showcase ability

2012 calendar
2010-2011 annual report

abilities united
2010-2011 successes

Thanks to our many donors and strong leadership from the Board, Abilities United successfully exceeded its goal of raising $425,000 for capital improvements and staff training at the Betty Wright Swim Center. Come by and see our new solar panels. Installation of a new boiler, ventilation system, and conversion to a saline system will follow. We could not have done this without you! Thank you!

Despite the struggling economy, Adult Services placed 39 individuals into competitive employment with an average hourly wage of $8.25 and a retention rate of 90%.

Adult Services Independent Living Skills served 163 participants. Nine of them successfully met their goals and no longer need support services.

Children’s Development Services successfully expanded the Therapy Clinic to serve 66 new children. Six percent of the 109 children served in Children’s Development Services went on to regular, as opposed to special, education.

Community Connections’s 40 participants provided 3,030 hours of volunteer work to our 32 local nonprofit partners including new partners, Menlo College and West Valley College.

Abilities United served 2,270 people this year. 72% of the participants’ time was spent engaged in activities along side people in the community.

Abilities United and individuals associated with the agency won awards in four categories of the San Andreas Regional Center (SARC) “Service Above Self” awards.

Abilities United was selected to be the first nonprofit included in the Silicon Valley Open Studios tour in May. Original works of art by dozens of artists were exhibited at this event and 15 other local business and government locations throughout the year.

Thanks to Rebuilding Together Peninsula’s “National Rebuilding Day,” about 40 volunteers from the Palo Alto law firm Cooley LLP worked with Hooper Construction to construct a wheelchair-accessible path and storage shed at the Abilities United Heritage Garden and renovated the back patio for use as an indoor/outdoor classroom space.

Abilities United received CARF’s maximum accreditation for three more years and was described as “a premier provider of services” thanks to our dedicated and professional staff.

2010-2011 finances thank you for your support!

our funds came from:

<table>
<thead>
<tr>
<th>Revenue Type</th>
<th>Amount</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Government revenue</td>
<td>$2,894,772</td>
<td>48%</td>
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<tr>
<td>State government</td>
<td>$2,847,672</td>
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<tr>
<td>City of Palo Alto</td>
<td>$42,000</td>
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<td>City of Sunnyvale</td>
<td>$5,100</td>
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<tr>
<td>Earned revenue</td>
<td>$1,302,268</td>
<td>22%</td>
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<td>Private service fees</td>
<td>1,254,618</td>
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<td>Contract income</td>
<td>24,368</td>
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<td>Miscellaneous income</td>
<td>13,002</td>
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<td>Interest income</td>
<td>10,280</td>
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<td>Donated revenue</td>
<td>$1,721,975</td>
<td>28%</td>
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<td>United Way Silicon Valley</td>
<td>1,172</td>
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<td>Individual donations/foundations/corporations</td>
<td>1,331,946</td>
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<tr>
<td>Special events</td>
<td>362,223</td>
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<td>(less direct expenses)</td>
<td>(63,816)</td>
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<td>Donated services</td>
<td>90,450</td>
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<tr>
<td>Total operating revenue</td>
<td>$5,919,015</td>
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<tr>
<td>Endowment investment</td>
<td>$141,534</td>
<td>2%</td>
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<tr>
<td>TOTAL REVENUE</td>
<td>$6,060,549</td>
<td>100%</td>
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our funds were spent on:

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<tr>
<th>Program</th>
<th>Amount</th>
<th>Percentage</th>
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<tr>
<td>Children’s Development</td>
<td>$1,073,575</td>
<td>19%</td>
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<td>Early intervention</td>
<td>$631,020</td>
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<td>Therapy clinic</td>
<td>$97,606</td>
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<td>Milestones preschool</td>
<td>$344,949</td>
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<td>Family Support</td>
<td>$330,458</td>
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<td>Computer education</td>
<td>$42,698</td>
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<td>Respite</td>
<td>$200,323</td>
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<td>After school socialization</td>
<td>$87,437</td>
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<td>Adult Development</td>
<td>$1,860,558</td>
<td>33%</td>
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<td>Community connections</td>
<td>$163,224</td>
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<td>Day activities</td>
<td>$484,611</td>
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<td>Employment services</td>
<td>$388,607</td>
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<tr>
<td>Independent Living</td>
<td>$824,116</td>
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<tr>
<td>Aquatic Services</td>
<td>$810,496</td>
<td>15%</td>
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<tr>
<td>Fund Development</td>
<td>$393,737</td>
<td>7%</td>
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<tr>
<td>Management Support</td>
<td>$1,968,767</td>
<td>20%</td>
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<tr>
<td>TOTAL EXPENSE</td>
<td>$5,565,591</td>
<td>100%</td>
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* Abilities United received $289,023 in temporary restricted grants for Aquatic Services to be spent down in 2011-2012

These financial statements are based on a final audit report prepared by Berger/Lewis Accountancy Corporation which is available upon request.
Abilities United salutes our Caring Circle members

We thank these individuals for including Abilities United in their estate plan. Your endowment gift helps ensure Abilities United services are available for future generations of people with developmental and physical challenges.

Florence Armstrong
Anne N. Baldwin
Blue Oak Foundation
Carolyn and Richard Brennan
Debbie and Jeff Byron
Moses and Allyson Cesario
Linda and Raymond Chin
Mike and Beth Connor
Ryan Day
Marla J. de Broekert
Mary and Stan Doten
Carrie Drake
Ellen and Thomas Ehrlich
Linda and John Elman
Leonard and Shirley Ely, Jr.
Rosemary and Alain Enthoven
Ruth Emily Fish
Bonnie MacKenzie Flanagan
Jeri Foley
Carol C. and Joel P. Friedman, M.D.
Karen Gaydon and Geoff Badger
Gerald A. Carter Special Needs Trust
Betsy Gifford
Mary and David Goodman
Joe Graham
Grove Foundation
Geri Hadley and Ron Coté
Susan and Michael Hahn
Susan and Harry Hartzell, Jr.
Ruthann and Robert Herendeen
Cecelia Horn
Professor and Mrs. Charles T. Horngren
Sally and Tim Howard
Patty Irish
Laurie and Jim Jarrett
Jemison Family
Nancy and David Kalkbrenner
Suzanne Keith
Chris Kenrick
Abdo and Sally Kadifa
Frances and Milton Klein
Vicki and Paul Kojola
Wendy Kuehnl-Ortiz and Porfirio Ortiz
Terry Lachenbruch
Ginny Langmuir
Phyllis J. Leveen
Chris and Dan Logan
Juanita Mast and Jeanne Durnford
Don and Amalie Meyer
Cathy Moley
Sue Sterling Monjaue
Elizabeth and Mark Moragne
Tasha and John Morgridge
Tami and Tim Mulcahy
Dr. Kirk Neely and Holly Myers
Merrill and Lee Newman
Don Ostrus
Nancy and Bill Parker
Polly and Hank Parker
David Parry
Stan and Melinda Parry
Jane Paulson
Joanne and Paul Pinsky
Nancy and Steve Player
Richard Pospisil
Ann and William Poulson
Rathmann Family Foundation
Gina and Mike Rayfield
William Reller
Judy and David Richardson
Carolyn Caddes and Robin Robinson
Bud Rubin
Jessie Schilling
Larry R. Seiders
Anne and Edwin Seipp
Christine and Jonas Stafford
Lynda Steele
Diana Baker Steeples
Madeline and Isaac Stein
Stenn Family Foundation
Mark Taliferro
Heloise Stewart
Jacqueline S. Thielen
Martha W. Thompson
TOSA Foundation
Daren and Mitch Tuchman
Ellen and Mike Turbow
Beth and Kurt von Emster
Dr. and Mrs. John Weigen
Mary Ellen White-Vondran
Patty and Jim White
Elizabeth Wolf
Christine Wyborn

“...We’ve given to the Abilities United endowment because its something we very much believe in, as do our children. We think that Abilities United is so effective, well run, and well managed that we want to contribute to its future financial stability.

Services we received back in the 1960’s when our son Benjamin was a baby convinced us that this is a program we want to support. And the fact that it is run by a board of directors that represents the community gives us confidence that Abilities United will address needs of the community that we can’t even foresee.”

Susan & Harry Hartzell, M.D.

If you have included Abilities United in your estate plan, or would like information about making a bequest, please contact Carol Lillibridge at 650-618-3328 or Carol@abilitiesunited.org
The services at Abilities United are a united effort. It's more than a one-stop-shop… they give Zachary the best collaborative therapy and education.

Angie and Brandon Knitter, parents of Zachary

Mady Thomson
Early Intervention
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<td>New Years Day (●)</td>
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<td>Martin Luther King Jr.’s Birthday (●)</td>
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<td>Chinese New Year (●)</td>
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### Early Intervention

Provides therapy, education, and support to children with a developmental delay, and their families.

**January**
The great staff and the inclusiveness of children with and without disabilities… that’s the magic of Milestones!

Lilia Bebe, mother of Adai (co-pilot to his friend, Connor)

Children’s Development: Milestones Preschool teaches up to 60 children, of all abilities, ages 2-5 years, in a developmental and play-based environment.
Milestones Preschool teaches up to 60 children, of all abilities, ages 2-5 years, in a developmental and play-based environment.

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- Groundhog Day
- President’s Day
- Valentine’s Day
- Lincoln’s Birthday
- Ash Wednesday
- Washington’s Birthday

**February 2012**

- Groundhog Day
- President’s Day
- Valentine’s Day
- Lincoln’s Birthday
- Ash Wednesday
- Washington’s Birthday
Family Support: After-school Socialization helps children gain the social skills, academic success, and physical fitness they need to be successful in school. “Our whole family has really benefitted from our relationships with the community at Joshua’s After-school Socialization program.” — Susan van Reisen, mother of Joshua
Therapy Clinic offers occupational, physical, and speech therapy to children of all ages who can benefit from therapeutic intervention.
After-School Socialization helps children gain the social skills, academic success, and physical fitness they need to be successful in school.
Xenia Rohlfs
Respite
**Respite** provides educational and recreational activities to individuals of all ages to allow their family members time for personal and professional interests.

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Cinco De Mayo

Mother’s Day

![Calendar Image](image_url)
Computer Education classes teach individuals, of all abilities and ages, how to utilize computers in their daily lives.
### Adult Day Activities

Engages individuals in community-based activities where they learn, work, and socialize with their colleagues.

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#### Independence Day

- June 2012

#### Ramadan Begins

- August 2012
Community Connections offers adults volunteer, educational, and work experiences with our 32 local nonprofit partners.
Independent Living provides personalized, 1:1 coaching to individuals so they learn the daily life skills needed to achieve independence.
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<td>United Nations Day</td>
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**Employment Services**

assess, place, and coach individuals in jobs that are appropriate to their skills and interests.
Aquatic Services provides warm-water, in-door rehabilitation, fitness and recreation activities to children and adults of all abilities.

- Daylight Savings Time Ends
- Election Day
- Veteran’s Day observed
- All Saints Day
- Thanksgiving Day
## Abilities United

Abilities United raised over $1.7 million in FY10/11 in donated revenue which went directly to provide services and scholarships to the individuals we serve.

### Calendar

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- **December 1**: Christmas Day
- **December 23/30**: New Year’s Eve
- **December 24/31**: Christmas Day
- **December 25**: Kwanzaa Begins
- **December 26**: Pearl Harbor Remembrance Day
- **December 27**: Winter Solstice
- **December 28**: Abilities United raised over $1.7 million in FY10/11 in donated revenue which went directly to provide services and scholarships to the individuals we serve.
- **December 29**: abilities united
Abilities United congratulates our staff, volunteers and participants on their awards which celebrate their contributions to the community.

Everyone at Abilities United is extremely proud of the recognition given to Abilities United staff, volunteers, and participants in 2010-11.

**Volunteer Awards**

- **Adult Services Community Connections program participants received the Marine Science Institute 2011 “Robert G. Brownlee Award”** for outstanding community service during the “Earth Day on the Bay” celebration on April 16. The award was presented to the seven adult volunteers who have been with MSI for over three years and have logged hundreds of service hours.

- **Linda Vargas received “The President’s Volunteer Service Award”** which is given to individuals, families and groups that have demonstrated outstanding volunteer service over a 12-month period. Linda has completed more than 4,000 hours of volunteer service at Abilities United over 30 years and was recognized with the President’s Call to Action Award issued by the Points of Light Institute and the Corporation for National and Community Service on behalf of the President of the United States.

**San Andreas Regional Center “Service Above Self” 2010 Awards**

- **“Outstanding Community Service and Support” was awarded to Abilities United Board member Heidi Feldman, M.D.** in recognition of her passion for children and their healthy development. In her 30+ years in the medical field, Dr. Feldman has held a variety of roles in early childhood development as pediatrician, researcher, lecturer, advisor, author, committee member, board member, and advocate.

- **“Consumer of the Year” was awarded to Eriks Ramans**, a lifelong participant of Abilities United. Eriks is a role model and advocate for people with disabilities, and raised funds and awareness for developmental disabilities. Eriks epitomizes how people with disabilities live a full and productive life through their day-to-day personal, social, and professional activities.

- **“Support Staff of the Year” was awarded to Jill Stanley, Abilities United Job Developer** for her 27 years of dedication to finding jobs and meaningful daily experiences for people with developmental disabilities. It is estimated that Jill had placed over 600 individuals with developmental disabilities into appropriate jobs with hundreds of Bay Area employers including Safeway, Home Depot, Lowes, Costco, Walmart, and Century Theatres.

- **Abilities United received the “Service Provider of the Year” award** for consistently providing exemplary services and supports to people with developmental disabilities.
Abilities United friend, donor, and participant Priya Lina Sarah Sadrozinski passed away peacefully the morning of March 25, 2011 at the age of 24, surrounded by her adoring family. A lifelong resident of Palo Alto, Priya was a young woman with many abilities and disabilities. She took an interest in everything and everyone, showing unconditional love to each and every person she met.

Despite her disabilities, Priya lived a full life and was an inspiration and joy to her family and her many friends. She loved to draw and had a passion for making up rhymes. A book of selected drawings and rhymes was published just before she passed away. Her creativity and whimsical sense of humor allowed Priya to face immense challenges.

In addition to drawing, taking art lessons, riding lessons at Westwind Barn in Los Altos Hills, and composing rhymes, she had a deep affinity for music. She had perfect pitch, and memorized biographical details of her favorite composers. Priya enjoyed taking piano lessons, playing her own compositions, teaching herself about music using her computer, and playing her drums.

After attending the special day programs at Greendell and Juana Briones elementary schools, Jordan Middle School, and Palo Alto High School, where she sang in the choir, Priya thrived at the Abilities United Adult Day program, where she participated and benefited from its Aquatic Services for about 20 years. One of her proudest moments was swimming the opening lap of the 2010 Abilities United Aquathon as the honorary swimmer. Her outgoing, loving nature and enthusiasm for life made her well-loved at Abilities United.

During her short life, Priya traveled the world with her loving family, making friends all along the way. There were annual trips to Europe, she visited the Taj Mahal and saw elephants in India, saw the cherry blossoms in Hiroshima, went deep-sea fishing in Hawaii. Despite frail health during the last months, she had a heartwarming experience visiting friends in New Zealand and seeing the glaciers from her wheelchair.

Her death came as a terrible shock even though we knew she hadn’t been well for some time. She was a truly remarkable person and will be so sorely missed by everyone who met her. Her life was short, but happy.

An ice cream social was held at Abilities United on July 22, 2011 when dozens of her Abilities United friends joined together to celebrate Priya’s joy of life. A memorial fund has been created at Abilities United in Priya’s name, to ensure that her legacy continues to benefit the Adult Day Program. See ya, Priya, we’ll miss ya.
Abilities United thanks the community for exceeding the $425,000 Project WaterWell goal

Abilities United Aquatic Services launched the “Project WaterWell” fundraising campaign in October 2010 to raise funds for facility renovations at the Betty Wright Swim Center. Within one year, through the generosity of hundreds of community members and the dynamic leadership of Geri Hadley and Ron Coté, we were able to exceed our $425,000 goal and raised $437,000!

Projects of this size rely on the passion and dedication of community leaders. We thank board member Geri Hadley and her husband and Aquatic Services client, Ron Coté, for championing and leading this campaign. We are especially grateful to the 250 donors, 38 of whom made donations of $1,000 or more. Abilities United thanks the Palo Alto Weekly and Palo Alto Online for their campaign launch stories, which publicized this major fundraising campaign.

Work is already underway with the installation of the new thermal solar panels and boiler. The next phase will cover the installation of a HVAC system, new doors, training for new hydro/aqua therapists, and purchase of a saline chlorinator system to convert the pool from chlorine to the far healthier saline -- something that our users and therapists have long wanted.

All of the donors and campaign leaders are testimony to the determination and drive that it took to make this renovation dream come true. Not only did the “team” do this successfully within one year, but it was done with a ‘can do’ spirit that deepened relationships and teamwork. If Betty Wright was here, she would be smiling from ear to ear as we carry her dream and vision forward. She would have loved the fundraising, but most of all, she would have loved the tireless compassion and generosity of time and talent that has been given in a spirit of love andbelief in the work that we do at the Betty Wright Swim Center.
Abilities United salutes our donors who have supported us for 20 years or more. Thank you for your ongoing belief in Abilities United and our mission.

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United family! volunteers! Thank you for the help of thousands of dedicated and talented volunteers. Abilities United is an award winning agency because of the help of thousands of dedicated and talented volunteers! Thank you for being a part of the Abilities United family!

Volunteers Help Us Excel

Abilities United hired a Volunteer Coordinator this year and in FY 2010/11 volunteer hours increased to 11,056, up from 8,665 in FY 2009/10!

Our volunteers truly make a difference by enabling the paid staff to accomplish things we don’t have the time or skills to do. Cooley LLP, Cisco, and Oracle volunteers beautified the indoor and outdoor facilities with their painting, construction, and landscaping skills.

Dedicated volunteers work directly with the participants in each program.

Administrative projects, from filing to database development, were completed by skilled volunteers.

Artistic volunteers share their graphic and interior design talents to give Abilities United a professional and polished look.

Abilities United is an award winning agency because of the help of thousands of dedicated and talented volunteers! Thank you for being a part of the Abilities United family!

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Over 1,100 dedicated donors, participants, staff, and volunteers have contributed to the success of our two major community events, the Aquathon and the Authors Luncheon, which have raised over $375,000 for program services in 2010-2011

Aquathon 2010

• A very special thank you to NVIDIA and Oracle, the top 2010 Aquathon corporate sponsors
• The top six 2010 Aquathon fundraising teams raised a total of $69,285
• Our top 2010 Aquathon individual fundraisers were Charlotte Rayfield, Martina Sourada, Sam Rayfield, Priya Sadrozinski, Dan Logan, Garret Seevers, Chase & Cole Hetherington, Daniel Rohrer, Jesse Smithnoky, and Mike Skarpelos
• Thank you to all our wonderful Aquathon volunteers!

Authors Luncheon 2010

• Authors Luncheon received sponsorship support from 42 individuals and corporations which totaled $150,000
• Gina Rayfield, Chair, led our committees of volunteers, which worked throughout the year to plan the 19th annual Authors Luncheon
• Books, Inc., our Book Salon partner, contributed 20% of event book sales ($4,600) to Abilities United
• The Crowne Plaza Cabana Hotel - Palo Alto donated accommodations for authors presenting at the event

All these accomplishments are made possible by you!
Inkind and vehicle donations

Special thanks to the donors who contributed inkind gifts or vehicles.

* indicates member of the Abilities United Caring Circle
++ indicates donor for 10-19 years
+ indicates donor for 10-19 years

Contributors made these gifts during the fiscal year July 1, 2010 - June 30, 2011. Please let us know of any corrections including name and address change. We apologize for any mistakes or omissions.

New Donated Vans Make Volunteer Jobs Possible

Three brand new Ford vans donated to the Abilities United Adult Day Activities/Community Connections program make it possible for nearly 50 individuals to travel safely and comfortably to their volunteer jobs at 32 Peninsula and South Bay nonprofit organizations including Collective Roots in East Palo Alto, Palo Alto Children’s Zoo & Museum, NCEFT in Woodside, Lytton Garden’s Senior Center, College of San Mateo, West Valley College (Saratoga) and dozens of other locations.

They also use the vans for outings to museums, beaches, shopping, performances, and other daily educational activities. The vans, valued at approximately $152,000, were made possible through donations and grants from the HEDCO Foundation, the Bothin Foundation, the Mercury News Wish Book Fund and individual donors.

Corporations and foundations

5th Quarter
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Adobe Systems Inc.
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Marine Science Institute
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MassMutual
McAllister’s Service Center
Microsoft +
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Milagro Foundation
Milk Pail Market
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Silicon Valley Community Foundation
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Sprinkles Cupcakes
SRI International +
Stacks
Starlite Storage
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Wendell Family Foundation
William and Lisa Ford Foundation
Wilson, Sonsini, Goodrich & Rosati Foundation
Women’s Club of Palo Alto
Woodside Atherton Garden Club
Yum Yum Tree
Zoove
Anonymous

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